

SVP Sales & Marketing, Accela, Inc.



Agenda

- Accela backgrounder
- Accela & State of MI
- Trends & Observations
 - Data & Democracy: Examples of Data driving better government
 - Regionalization/Shared Services
 - Lessons learned: User Experience



Accela Ecosystem

Customers

Partners

Developers

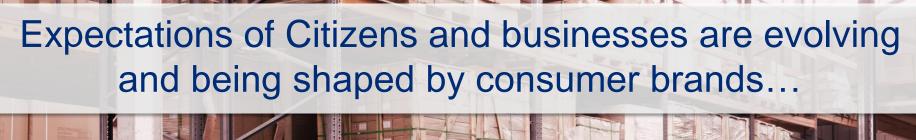
2000+
Governments

100+ Companies 1200+ Using Accela Construct APIs

How we govern is changing

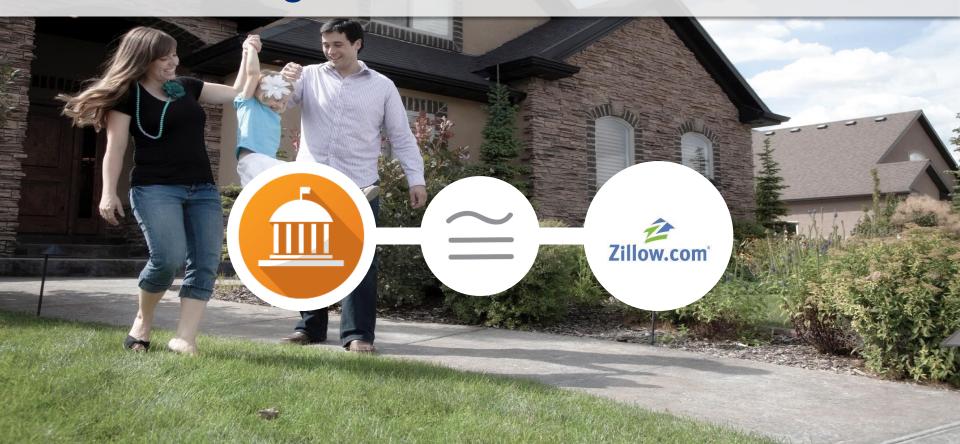
MEYT IN LINE







...and turning to Data to make decisions



We speak government We speak citizen



A Platform with a Purpose





SOCIAL MEDIA AND GAMIFICATION











APPS







CITIZEN PORTAL

SOLUTIONS



Asset



Health



Administration



Land



Licensing



Right-of-Way



Relationship



Legislative



Recreation & Resource

Best Practice Templates

Citizen Access

Communication Management

Configuration Tools

Construct APIs

Dashboards and Reporting

Electronic Document Review



Fees and Cashier Management

GIS/Mapping

Identity Management

Mobile

Open Data

SDKs and Developer Tools

Workflow

State of MI & Accela

Civic Platform in action across State of MI

Bureau of Construction Codes

- Challenge: early pioneer in online permitting; application silo's
 - Permits' Plus (COTS software package, version 5.5.16),
 - Elevator System (written in COBOL, running on a Unisys A17 Mainframe),
 - Complaint files (FileMaker Pro, version 5.5),
 - Inspection Data Collection (COTS software package, version 3.1.20.36),
 - Plan Review for Construction Codes system (Oracle)
 - Inspector Registration (written in FoxPro)
- Civic Platform will consolidate all legacy applications; Fall 2015 go live



Civic Platform in action across State of MI

Motor Carrier Division

- Challenge: single Access DB, no reporting
- •Civic Platform enables online permitting and licensing; Fall 2015 go live

MDARD

- •Challenge: maintaining custom applications, double entry between field and back office
- •Civic Platform objective to deploy Accela Mobile to enable real time inspections and opportunity for enhanced collaboration with County health departments; Fall 2015 go live

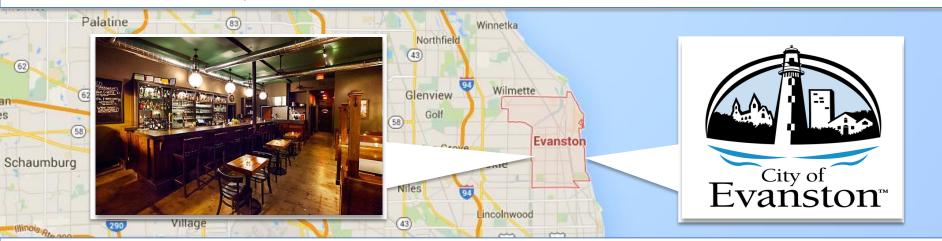
Fire Prevention

Challenge: silo'd applications to consolidate on Civic Platform; go live TBD

Data & Democracy:

Examples of Data enabling better Government services

Evanston, IL



Diverse, innovative and highly engaged community. Lively scene with restaurants, microbreweries, arts, music and Northwestern University.

Pop. 75,000; 8 Sq. Miles; Immediately north of Chicago

Civic Challenge

 Provide greater digital transparency to residents regarding inspections and health scores for local restaurants and food establishments

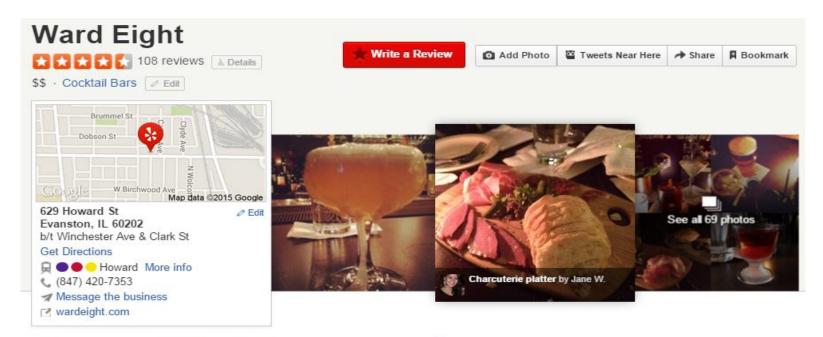
Address City Council priority to share agency data with citizens

Tools

- LIVES dataset Standard
- CivicData Open Data Platform
- Accela Civic Platform

LIVES = an open data standard allowing municipalities to publish restaurant inspection info to Yelp or any other website providing restaurant listings

Health Score Examples





"Thank you **Cody** for continuing to provide the far north side with classic cocktails done right." in 10 reviews

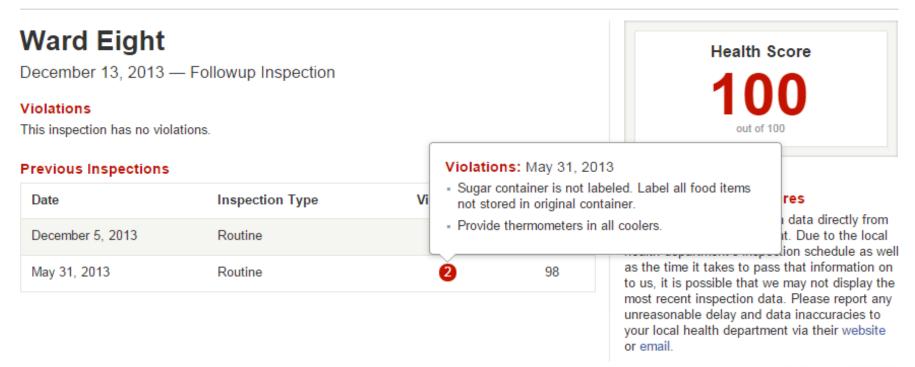


"Best I've been to in Chicagoland short of In Fine Spirits." in 4 reviews



Health Score Examples

Ward Eight > Health Inspections



Outcomes

 Extra scrutiny on food establishments to strive for best possible health score

Inspection scores improving!

 Demonstrates City of Evanston's commitment to safety and transparency for residents

BLDS Standard

Building and Land Development Specification

Standard for building and construction permit data

Leveraging BLDS







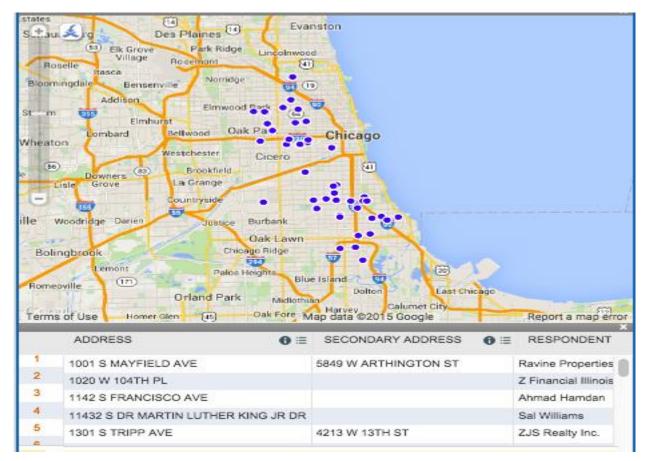




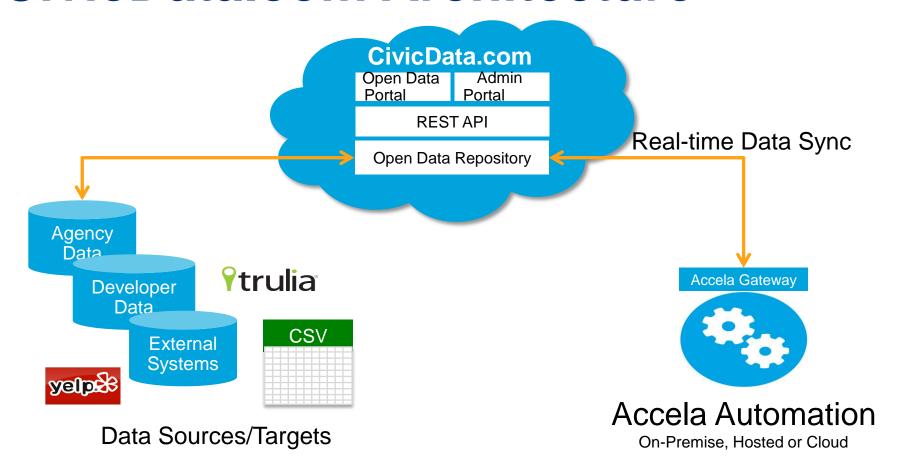




Chicago Building Scofflaw List



CivicData.com Architecture



Regionalization & Shared Services

State of Oregon Program

	Challenge	Solution	Results
pr Co ba in . 1 bu ac ac	Public demand for easy to se government services rovided via the internet. ontractor demand for webased permit oversight and spections control. 134 unique city and county uilding departments with dministrative control of their ctivities. Reduction of agency staff and esources due to reduced	. Create a statewide ePermitting system that allows businesses and individuals to conduct a wide range of building department-related business online, 24/7, with any of the 134 building departments in the state. . Utilize the standard interface provided by Accela Citizen Access to represent individual agencies configurations. . Create easily implemented configurations that allow for new	 . 34 "Basic Service" agencies using Accela Citizen Access to offer over the counter permits online. . 35 "Full Service" agencies using Citizen Access, Automation, Mobile, etc. to provide a full range a building activities. . Over 130 new contractors joining monthly with thousands of registered public users.
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State of Oregon Program

- Two options for Agencies
 - Basic Services for Citizen Access only
 - Full Services with full back office permitting and more
- Funded via State-wide Surcharge
 - Contractor paid
 - Building Department, Full Service
 - Additional departments at additional costs and partner delivery
- State Delivered Services and Support
 - Implementation, Tier 1 support, System Maintenance
 - Implementation in four months, sometimes four weeks
 - Staff of six that grew to ten

State of Oregon Program Cont.

- Standard Configuration Models
 - State standard on fees and data items drives standard configuration models

- Unified Citizen Portal handles property, owner, license, and fees
 - Address based record searching
 - Separate agency configurations
 - Overlapping of agencies offerings by location

State of Oregon Benefits

- Reduced agency staff IT dependencies
- Reduced data input error and time
- Streamlined reporting of state taxes and permitting
- Consistency and predictability
 - Passed legislation for consistence forms and fees.
 - Jurisdictions are set up the same.
 - State testing ease
- Unified Citizen Portal
- State funding as a surcharge regardless of adoption

State of Oregon Lessons

- Keep a consistent model across jurisdictions
 - Push Back on Changes
 - Drive adoption of models
 - Minimal model changes
 - All changes go to all jurisdictions
 - Standardized agency variances
 - Consistent screens across roles and modules
 - Introduce model changes only when pattern
 - Smaller cities need to be educated

Grand Rapids & Detroit

Leverages State of MI Uniform Construction Code

Grand Rapids shared their Accela Land
 Management configuration with Detroit resulting in
 over \$500K savings for pro services (and
 implementation time)

Northern & Central California SunShot Solar Alliance

- PG&E, Solar City, Accela, City of Livermore competing for \$1M-\$3M in US Dept of Energy grants
- "Livermore is already one of the leading jurisdictions in Northern California in per capita rooftop solar installations and timely, effective processes for plan approval and project inspection. The SunShot Prize competition will allow our staff and partners to collaboratively leap forward to new levels in solar installation speed and efficiency in order to improve the customer experience and save resources,"
 - Marc Roberts, City Manager, City of Livermore.

User Experience

Project Initiation

Open New York Initiative:

On March 11, 2013 Governor Cuomo published an Executive Order to "Enhance Citizen Engagement" for all New York State Entities

NYS-DEC: Fishing and Wildlife Licensing

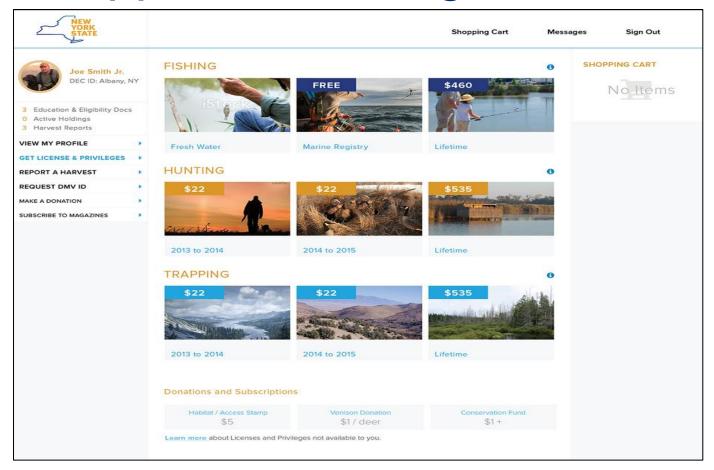
 >90% of sales for DEC licenses goes through agents (Dick's, Wal-Mart)

NYS DEC 2.0 Citizen Sportsman Improvements

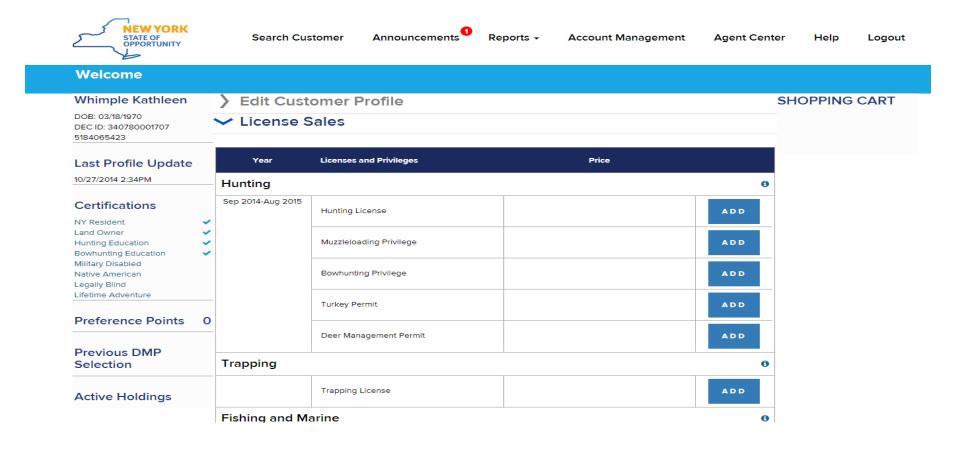
Intuitive and friendly user interface

- NY.gov aligned look and feel
- Less pages & improved performance
- Personalized offerings based on user profile and holdings

Citizen Application Design



DEC 2.0 Agent Summary



DEC 2.0 Agent Improvements

Function over form

Less pages, less clicks

Reduce transaction time

• Simple, fast interface, easy to train and enable new agents

User-centered design

- Voice of the Customer Sessions
- Analyzed and Synthesized Data
- Created Hunter and Angler personas
- HTML 5
- Leverage the platform Construct API integration



Connecting Citizens and Government