

Dell Windows Management

Presented by: Matt Nelson



Matt Nelson is a Strategic Systems Consultant with more than 16 years of experience in IT and systems management on a global basis. With his vast international exposure he acts as a thought leader, providing customer-driven solutions to Dell's largest enterprise accounts around Windows Server and Identity Management, Active Directory, Security, Data Protection and Mobility solutions. He works closely with Dell account teams to oversee sales engagements including technology presentations, customized product demonstrations, proof-of-concept exercises and architectural/solution documentation.

Prior to joining Dell, Matt worked at several large enterprises where he was an integral part of the infrastructure and Active Directory teams. Understanding the needs of today's ever changing business climate, the consolidation, automation and optimization of these technologies has always been a top priority for Matt. He also loves sharing his many real world experiences with customers to help them better align their technologies to the needs of their organization.



Dell is different

Driving out unnecessary cost and complexity



Standards-based

No deliberate technology lock in



Open approach

No intentionally closed ecosystems



Modular systems

No costly monolithic stacks



Flexible scaling

No forced constraints or rip-and-replace



Modern portfolio

No vested interest in legacy systems



End-to-end solutions

No siloed viewpoint or hidden agenda

Our strategy in action

Innovating in six key areas to **create more value** across the enterprise

Flexible
transition
services



Intelligent
converged
infrastructure



Seamless
cloud
enablement



Business-class
connected
devices



Data-
driven
insights



End-to-end
connected
security



Modernize
apps/platforms
faster and with
less risk

Unify
management
of data center
components

Extend
the delivery and
management of
IT services

Empower
the workforce
and drive
performance

Discover
the information
hidden in
your data

Safeguard
seamlessly from
wide-ranging
threats

Transform
your IT efficiency

Connect
your workforce

Inform
your decisions

Protect
your organization



Leadership that benefits **every customer**

Making powerful technology **more accessible and affordable**



Servers

#1

server provider in
North America,
Latin America,
China



Storage

#1

provider of iSCSI
storage solutions



Data center

#1

provider of
virtualized
data center
infrastructure



Search

4 of 5

top search
engines
worldwide
powered by Dell



Support

#1

in enterprise
services support



Cloud

#1

provider of cloud
infrastructure—
over 1M servers
shipped



Software

90%

of Fortune 1000
companies use
Dell software



Social

3 of 4

top social media
websites are
powered by Dell





Windows Management Suite - Overview

Enterprise Reporter

- Pre-Migration Analysis / Configuration Visibility / Security Assessment
- Active Directory / Exchange / SQL Server / Windows File Systems
- Analysis of untrusted domains/forest

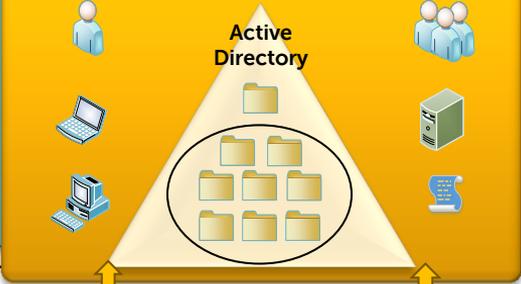
UCCS

- Plan Exchange migrations
- Understand Lync usage
- Defend SLAs

Recovery Manager Forest Edition

- Comprehensive Recovery – Objects, Sites, OU, GPO, DC, Forest
- Restore directory objects without the need to restart DC
- Use reports to compare the online state of AD with its backup

Solutions proactively work together to manage long term Active Directory health, availability, and recovery



Migration Management Suite

- Simplifies migration process for AD, Exchange and SharePoint
- Consolidation and restructuring of AD
- Coexistence between migrated and un-migrated users

GPO Admin

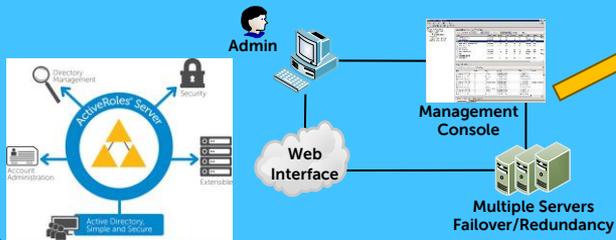
- Automate critical group policy management
- Administer GPO changes
- Verifies and compares GPO versions over time

Spotlight on Active Directory / Messaging

- Monitors performance - Detect, Diagnose, Remediate
- Delivers early warning of problems
- Provides diagnostic data and next step suggestions

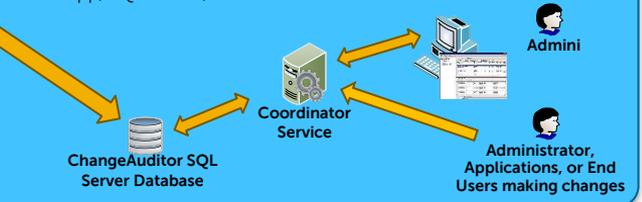
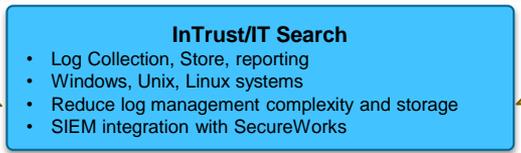
ActiveRoles Server

- Role-Based Security, Workflow, Directory & Account Lifecycle Management, Extensibility
- Virtual firewall around AD, standardized change approval process



ChangeAuditor

- Real-Time Change Alerting, Auditing, Reporting
- Report on Who, What, Where, When, Workstation and Why for Change Events
- AD, AD Queries, Exchange, SharePoint, EMC, Windows File Servers, NetApp, SQL Server, VMware



Extend Active Directory

Dell One Quick Connect

- Codeless ID & Password Sync
- Integrates ID w/AD, ARS, D1IM, DPM
- Extensive OOTB library

Defender

- 2-factor AuthN—Hard & Soft tokens
- Software tokens never expire
- Hardware tokens 5-7 year life

Password Manager

- Reset forgotten passwords
- Reduce helpdesk calls
- Empower users with SSPR

Authentication Services

- Unix-AD bridging
- Protects Root from misuse/abuse
- Auditing down to keystroke level